

## Message Text

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PAGE 01 ABU DH 00651 260911Z

21

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /017 W

----- 047893

R 260800Z MAY 74

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC

INFO AMEMBASSY BEIRUT

AMEMBASSY KUWAIT

SECSTATE WASHDC 1608

UNCLAS ABU DHABI 0651

USDOC FOR MEPD

EO 11652: NA

TAGS: NA

SUBJ: TRADE OPPORTUNITY: MAJOR PROJECT: POWER STATION FOR ABU DHABI

REF: ABU DHABI 265

1. 420/01/P0056

2. 052574

3. JOHN W. LIMBERT

4. 520 UNITED ARAB EMIRATES

5. A

6A. REPLY TO --

6B. WIM L. BUKER, MANAGING DIRECTOR

6C. PETROLEUM ENGINEERING AND CONSTRUCTION COMPANY  
(PECON), PO BOX 732, ABU DHABI, UAE

7. CABLE: PECON; TELEPHONE: 22862; TELEX AH394

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8. ---

LD9. 110

10. 99181XX-000. 240 MW POWER STATION FOR UMM AN-NAR ISLAND NEAR ABU DHABI TOWN. STATION WILL REQUIRE MOSTLY GAS TURBINES WITH ONE OR TWO STEAM UNITS TO SUPPLY A 9915103-000 15 MGD DESALINATION UNIT.

THIS PROJECT REPRESENTS FIRST SECTION OF DEVELOPMENT OF 900 MW POWER STATION ON UMM AN-NAR. THE DOCUMENTS FOR THIS SECTION ARE IN PREPARATION AND WILL BE ISSUED BY CONSULTANTS, LAHMEYER INTERNATIONAL (GERMANY), IN TWO TO THREE MONTHS. IT IS ESTIMATED THAT ABOUT FIVE MONTHS WILL BE ALLOWED FOR SUBMISSION OF BIDS. THE CONSULTANT HAS NOT MADE A FINAL DECISION EITHER ON THE PROPORTION OF GAS TO STEAM UNITS OR ON THE EXACT BREAKDOWN OF THIS 240 MW CAPACITY, WHICH COULD BE 6 X 40 MW OR 8X30 MW.

PECON WOULD LIKE TO REPRESENT U.S. COMPANY COMPETING FOR THE PRIME CONTRACT FOR THIS POWER STATION. THIS FIRM HAS PRIMARILY ACTED AS BUSINESS AND ENGINEERING CONSULTANTS ON OIL/GAS PRODUCTION PROJECTS, POWER GENERATION, WATER DESALINATION WORKS, AND PETROLEUM RELATED INDUSTRIES. ITS MAJOR CLIENTS HAVE BEEN FRENCH AND BRITISH, BUT NOW IS NEGOTIATING ASSOCIATIONS WITH US COMPANIES. THE FIRM REPRESENTS A WIDE RANGE OF ELECTRICAL SUPPLIERS AND POTENTIAL SUBCONTRACTORS WHO COULD ASSIST THE PRIME CONTRACTOR IN ASSEMBLING HIS BID PACKAGE. PECON IS PART OF THE RUBAYA GROUP OF COMPANIES, WHICH HAS SUCCESSFULLY REPRESENTED GE IN ITS SALES OF GAS TURBINES. HOWEVER, IT CAN ACT INDEPENDENTLY OF THE PARENT GROUP IF NECESSARY.

FIRM WOULD LIKE TO HAVE EXPRESSION OF INTEREST FROM US COMPANY WITHIN THREE WEEKS. WTDR HAS BEEN INITIATED. STOLTZFUS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Disposition Case Number:** n/a  
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